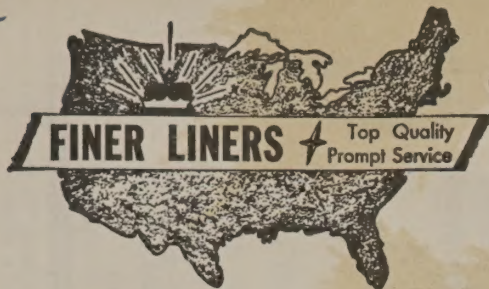


62

Tr



JOHN VERMEULEN & SON, INC.

Neshanic Station, N. J.



FIRST CLASS MAIL
U. S. POSTAGE
PAID 4 CTS.
PERMIT No. 1

WHOLESALE PRICE LIST

Fall 1961 — Spring 1962

FIRST

CLASS

SPLITTING DOLLARS?

We all know that this won't make them stretch or buy twice as much, a dollar is a dollar and a shrinking one at that. But there are ways to accomplish just as much. The most important of these is to

BE SMART - BUY SMART

Smart buyers today watch for :

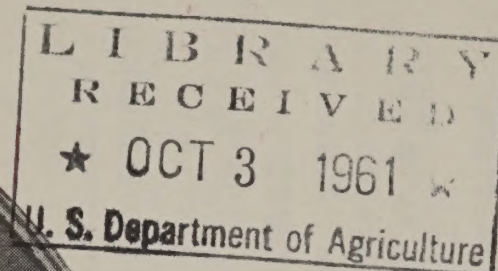
- High quality
- Top notch service
- Competitive prices
- Discounts

FINER LINERS OFFER ALL
of these

Be smart - buy smart
buy

FINER LINERS

to be
sure
!



Library
U.S. Dept. of Agriculture
Washington 25, D.C.

OUR 41st YEAR

Manager - John Vermeulen

Office & Sales Manager - Peter Vermeulen

Propagator - John H. Fransz

TELEPHONES (area code 201)

Office - FOxcroft 9-5211

Residence - Peter Vermeulen - FOxcroft 9-4339

BUSINESS HOURS

Weekdays 7:30 a.m. to 12 noon; 1:00 p.m. to 5:00 p.m.

Saturdays, 7:30 a. m. to noon

CLOSED ON SUNDAYS AND HOLIDAYS

SHIPMENTS, PICK-UPS AND DELIVERIES

Shipments travel at the risk and cost of the purchaser and will be forwarded rail or truck express. Requests for parcel post shipment must be accompanied by sufficient postage (usually 10% - balance will be refunded).

An extra 3% discount will be allowed on all orders called for that do not require special preparation and/or loading.

We caution those who pick up orders to use enclosed body truck or station wagon. If open rack truck is used, bring canvas or other suitable covering.

Orders placed in advance may be picked up during other than regular business hours upon arrangement.

See page 13 for delivery information.

We dislike intensely to disappoint anyone but may have to during the rush season if we do not know you are coming and you want to take stock with you. Please order well in advance if possible so that we may properly schedule our work and give better attention to your order.

CERTIFICATES OF INSPECTION

All shipments are accompanied by a certificate of inspection by the State of New Jersey Department of Agriculture.

Shipments leaving the Jap. Beetle Quarantine Area are accompanied by a certificate of inspection by the United States Department of Agriculture attesting the stock shipped to be free of infestation.

Members

American Association of Nurserymen

New Jersey Association of Nurserymen

Illinois State Nurseryman's Association

New England Nurserymen's Association

Pennsylvania Nurseryman's Association

Eastern Regional Nurserymans Association

Special Information:

EARLY BIRD DISCOUNTS

FALL ORDERS: YOU MAY TAKE A BIG 10% OFF ALL ORDERS THAT WILL BE COMPLETED PRIOR TO DECEMBER 15, 1961, AZALEA ROOTED CUTTINGS EXCEPTED.

SPRING ORDERS: YOU MAY TAKE A 5% DISCOUNT ON ALL ORDERS FOR SPRING THAT ARE PAID IN FULL PRIOR TO JAN. 1 OR 4% PRIOR TO FEB. 1 OR 3% PRIOR TO MAR. 1. THESE DISCOUNTS ARE IN ADDITION TO THE PICK-UP AND CASH DISCOUNTS.

EASY AND QUICK. Use the postage free order blank at centerfold or just note by each item ordered the quantity you want, fold the catalog so the mailing label is on the outside, staple or tape, and mail - no postage necessary.

NO NEED TO WAIT until you need the stock. In fact it may then be too late - too little. Order as soon as you know what you want. We will book your order and hold the stock a reasonable time until you can handle it.

CREDIT IS GOOD. We will be glad to establish credit rating for your account and have an easy form that is mailed to those whom you give as references. We prefer 3 trade references and a bank reference. Allow at least 3 weeks.

NO QUESTIONS UNANSWERED. Service is not just a fancy word with us. If you have any questions at all regarding our stock, prices, delivery, terms or what have you, shoot them to us. You'll get a prompt reply.

ALL ORDERS WELCOME. If you are entitled to wholesale prices, your order is welcome no matter how small. If you are not, we'll politely tell you and ask if you still want the stock at retail prices although we prefer to leave the retail end of this business to our good friends and customers.

DISCOUNTS: Above all, don't forget the discounts (they're the same as profits to you) besides we'd just have to send you some money back. If we have confused you with some of them, just send the full amount and we'll figure the discounts and refund the proper amount or if you would rather, we can send additional stock, your choice or ours.



ROYAL STAR MAGNOLIA

(Magnolia Stellata Royal Star)

★ New Royal Star has large, pure white, 25 to 30 petal blossoms that literally cover the plant in a galaxy of bloom.

★ New Royal Star blooms from a week to 10 days later than the ordinary stellata thereby reducing the disadvantages of blemished blossoms caused by spring frosts.

★ New Royal Star is a compact, robust plant with rich bright green foliage. It makes a salable plant sooner.

★ Order Royal Star now from the schedule below. Be among the first to have this outstanding magnolia.

1. Strong, healthy, 18-24" plants in attractive green 1 gallon Nursericans:

Pickup at the	5	10	25	50	100	250	Specially crated for 10*	30*	50*	100*	250*	
nursery. Each, net....	\$3.50	\$3.25	\$3.00	\$2.75	\$2.50	\$2.25	shipment. Ea., net	\$3.45	\$3.20	\$2.95	\$2.70	\$2.45

(*Packed 10 per special strong shipping crate)

2. Heavy transplants, 1yr, excellent for lining out:

Bare rooted - \$20.00 per 10, \$40 per 25, \$150 per 100, \$337.50 per 250

3. 3" peat-potted transplants; rooted August 1960, potted October 1960:

\$12.00 per 8, \$30.00 per 25, \$100.00 per 100, \$225.00 per 250

MORE NURSERYMEN EACH YEAR CHOOSE FINER LINERS in JIFFY POTS

Top-quality liners in light weight peat moss pots. Grown, sold and shipped direct from us to you in lightweight veneer trays that can easily be carried right to your planting site or held (plants keep right on growing) until you are ready. No problems, no high shipping costs and NO PACKING CHARGES. Take them when you want them but order now to be sure. 3% discount for pick-up, 2% for cash. Deliveries with our special van at low cost, see page 12 for details. Satisfaction guaranteed. Use convenient order blank in center.

QUANTITY DISCOUNTS:- 15 large trays or equivalent - 5%, 30 - 10%, 100 - 15%

LESS THAN FULL TRAY LOTS:-2 1/2" Jiffy potted liners may be ordered in trays of 12 at 50% of the price of 36. 3" Jiffy potted liners may be ordered in trays of 8 at 50% of the price of 25.

	2 1/2" POT 36/tray	3" POT 25/tray
ACER PAL. ATROPURPUREUM, Jap. Red Maple, 2-3yr, seedlings	10.80	12.50
s ACER PAL. ATROPURPUREUM, Jap. Red Maple, from cuttings	..	17.50
s ACER PAL. BLOODGOOD, Dark Jap. Red Maple, from cuttings	..	18.75
s ACER PAL. BURGUNDYFACE, Laceleaf Jap. Red Maple, fr. ctgs	..	18.75
s ACER PAL. OSHIO-BENI, Bright Jap. Red Maple, from ctgs	..	17.50
s BERBERIS THUN. ATROPURPUREA NANA, CRIMSON PYGMY	7.92	..
s ACER PAL. DISSECTUM, Cutleaf Jap. Maple, from cuttings	..	22.50
s ACER PAL. DISSECTUM PURPUREUM, Red cutleaf Jap. Maple, C	..	22.50
AZALEAS - see pages 4 & 9		
BUXUS MICROPHYLLA KOREANA, Korean Boxwood, very hardy	7.20	7.50
BUXUS MIC. KOREANA STAYGREEN, stays green in winter	9.00	..
BUXUS SEMP. CRONI, hardy selection of American Boxwood	7.20	..
BUXUS SEMP. HARDY MICHIGAN, hardy & attractive selection	7.20	..
BUXUS SEMP. MYRTIFOLIA, low bushy spreading Boxwood	7.20	..
BUXUS SEMP. NEWPORT BLUE, selection from Rhode Island	7.20	..
BUXUS SUFFRUTICOSA, Old English dwarf Boxwood	9.00	12.50
BUXUS VARDAR VALLEY, New hardy Arnold Arboretum introduction	9.00	per doz.
CEDRUS DEODARA, Deodar Cedar	10.80	..
CHAMAECYPARIS CYANO-VIRIDIS, Blue-green Cypress	12.60	..
CHAM. OBT. GRACILIS NANA, Dwarf Hinoki Cypress, grafts, 1yr	27.00	..
CHAM. OBT. GRACILIS COMPACTA, Compact Hinoki Cyp. "	27.00	..
CHAM. OBT. CRIPPSI, Golden Cripps Cypress "	27.00	..
s CORNUS FLORIDA PLENA, Double White Dogwood	..	15.00
s CORNUS FLORIDA RUERA, Pink Flowering Dogwood	..	15.00
s CORNUS FLORIDA XANTHOCARPA, Yellowberry Dogwood	..	15.00
s CORNUS KOUSA CHINENSIS, Large Flowering Chinese Dogwood	..	15.00
s COTONEASTER ADPRESSA PRAECOX, low compact, large berries	9.00	..
CRYPTOMERIA JAPONICA	7.20	..
CRYPTOMERIA JAPONICA LOBBI COMPACTA, 1yr grafts	27.00	..
s DAPHNE BURKWOODI	14.40	..
EUCONYMOUS JEWELL, New. Low, compact, like cushion mum	..	8.75
EUCONYMOUS SARCOXIE, Upright, hardy, compact	..	7.50
FORSYTHIA ARNOLD'S BRILLIANT	..	7.50
FORSYTHIA ARNOLD'S DWARF	..	7.50
FORSYTHIA LYNWOOD GOLD	..	7.50
FORSYTHIA SPRING GLORY	..	7.50
FRANKLINIA ALATAMAHA (GORDONIA), Franklin Tree	..	8.75
FRANKLINIA ALATAMAHA (GORDONIA), 2yr, 1-2'	..	11.25
GINKGO BILOBA, MALE, Maidenhair Tree. From cuttings	..	18.75
HEDERA HELIX ALBANY, Hardy Globe Ivy. Good outside or in	..	5.75



Continued

	2 1/2" POT 36/tray	3" POT 25/tray
ILEX AQUIFOLIUM, FEMALE, ENGLISH HOLLY, select type	11.52	15.00
ILEX AQUIFOLIUM, MALE, ENGLISH HOLLY, select type	11.52	15.00
ILEX AQUIFOLIUM OHIO, female. Very hardy selection	11.52	15.00
ILEX AQUIFOLIUM PYRAMIDALIS, female. Old hardy favorite	11.52	15.00
ILEX AQUIPERN BRILLIANT, outstanding holly	..	18.75
ILEX CRENATA COMPACTA, HOOGENDOORN, low, compact, bright	7.20	..
ILEX CRENATA CONVEXA (BULLATA), Convexleaf Jap. Holly	6.48	..
ILEX CRENATA 'GREEN THUMB', hardy, compact, bright green	9.00	8.75
ILEX CRENATA HELLERI, low, compact dwarf Jap. Holly	7.20	..
ILEX OPACA ARDEN, AMERICAN HOLLY, bright red fruit	..	11.25
ILEX OPACA CLARK, compact, large bright fruits	10.80	11.25
ILEX OPACA FARAGE, dark, glossy, broad, shiny fruits	10.80	..
ILEX OPACA ARGENTINE, in plastic pots	..	11.25
ILEX OPACA HOAGLAND, in plastic pots	..	11.25
ILEX OPACA JERSEY SPECIAL, in plastic pots	..	11.25
ILEX OPACA MAE, slender, well shaped, dark foliage	10.80	11.25
ILEX OPACA MANIG, heavy bearer, shiny berries	10.80	11.25
ILEX OPACA MALE, heavy bloomer, good color, hardy	10.80	11.25
ILEX OPACA PYRAMIDALIS, slender, very hardy, bright fruits	10.80	11.25
ILEX OPACA PYRAMIDALIS, 12-15"	..	15.00
ILEX OPACA SPLENDORBERRY, large bright red fruits	10.80	..
ILEX OPACA, selected unnamed females	..	10.00
JUNIPERUS CHINENSIS PFITZERIANA, Pfitzer Juniper	9.00	..
JUNIPERUS CHIN. NICK'S COMPACTA	9.00	..
JUNIPERUS GLAUCA HETZI, Blue Hetzi Juniper	9.00	..
s JUNIPERUS CHIN. PFITZ. GLAUCA, Blue Pfitzer Juniper	9.00	..
JUNIPERUS HORIZONTALIS PLUMOSA (ANDORRA)	9.00	..
JUNIPERUS PROCUMBENS NANA, Dwarf Japanese Juniper	16.25	..
JUNIPERUS SQUAMATA EXPANSA (PARSONI), low compact spreader	9.00	..
JUNIPERUS VIRGINIANA KOSTERI, Koster spreading Red Cedar	9.00	..
KALMIA LATIFOLIA, Mountain Laurel	9.00	..
LAUROCERASUS SCHIPKAENSIS, Hardy Cherry Laurel	9.00	8.75
LEUCOTHOE AXILLARIS, Coast Leucothoe. Low, bushy, bright	..	8.75
LEUCOTHOE CATESBAIE, Drooping Leucothoe	6.48	..
MAGNOLIA SOULANGEANA, Saucer Magnolia. Old favorite	..	11.25
s MAGNOLIA SOUL. LENNEI, Large rosy purple. 3 1/2" pots	..	18.75
s MAGNOLIA SOUL. NIGRA, late, darker red	..	12.50
s MAGNOLIA SOUL. RUSTICA RUBRA, dark purplish red	..	15.00
MAGNOLIA STELLATA, White Star Magnolia	..	11.25
MAGNOLIA STEL. WATERLILY, Waterlily pink buds, fragrant	..	12.50
MAGNOLIA STEL. 'ROYAL STAR', New, large pure white, late	..	25.00
PIERIS FLORIBUNDA, Mountain Andromeda. Low, compact	8.10	10.00
PIERIS JAPONICA, Japanese Andromeda	5.76	6.75
s PIERIS JAPONICA COMPACT, dense, compact, strong bloomer	..	8.75
s PIERIS JAPONICA 'DOROTHY WYCKOFF', newest & best PINK	..	18.75
s PIERIS JAPONICA 'PINK BUD', attractive pink flower buds	..	8.75
PINUS KORIENSIS, Korean Pine	9.00	..
PRUNUS KWANZAN, best double pink Japanese Fl. Cherry	..	11.25
PYRACANTHA COCC. LOWBOY, low, compact, orange-red fruits, 1yr	9.00	..
RHODODENDRON - see page 5		
s RHUS COTINUS ATROPURPUREUM, Redleaf Smokebush	10.80	..
s RHUS COTINUS ROYAL PURPLE, Purpleleaf Smokebush	12.60	..
SARCOCOCCA HOOK. HUMILIS, low, spreading, glossy, fragrant	7.20	..
TAXUS BACCATA REPANDENS, Spreading English Yew	7.20	8.75
TAXUS CAPITATA, Upright Japanese Yew, from cuttings	7.20	8.75
TAXUS CUSPIDATA, Spreading Japanese Yew	6.30	7.50
TAXUS CUSP. DENSIFORMIS, Dense spreading Japanese Yew	..	8.75
TAXUS CUSP. INTERMEDIA, Hybrid Yew, compact spreader	6.48	7.50

s - available Spring 1962

PAGE 2



Continued

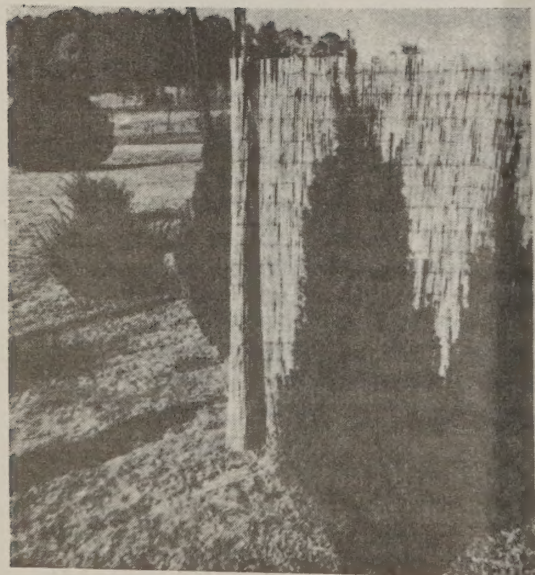
	2½" POT 36/tray	3" POT 25/tray
TAXUS CUSP. NIGRA, very hardy dark green spreader	..	10.00
TAXUS CUSP. VERMEULEN, excellent for hedges, compact	6.48	7.50
TAXUS HUNNEWELLIANA, Slender, graceful spreader	6.48	..
TAXUS MEDIA ANDERSONI, fast growing, good spreader	6.48	..
TAXUS MEDIA BROWNI, good hardy globe type	6.48	..
TAXUS MEDIA HALLORAN, dark green compact column	6.48	7.50
TAXUS MEDIA HATFIELDI, dense compact column	6.48	7.50
TAXUS MEDIA HICKSI, dark green fast growing column	6.48	..
TAXUS MEDIA KELSEYI, Berrybush, large dark green globe	6.48	7.50
TAXUS MEDIA KELSEYI UPRIGHT, column or pyramid form	7.20	..
TAXUS MEDIA MOON'S COLUMNARIS, dense compact column	7.20	..
TAXUS MEDIA VERTICALS. TALL, SLENDER & HARDY. See below	9.00	10.00
-FLUSHING -PILARIS -ROBUSTA -SENTINALIS		
-GRANDIFOLIA -PYRAMIDALIS -VIRIDIS (2½" only)		
THUYA OCCIDENTALIS, American Arborvitae	6.48	..
TSUGA CANADENSIS, Canadian Hemlock	9.00	8.75
TSUGA CAN. COMPACTA, dense compact, good color, lyr grafts	10.00	per 8
s TSUGA CAN. STOCKMAN'S COMPACT	..	25.00
s TSUGA CAN. STOCKMAN'S DWARF	..	25.00
s TSUGA CAN. VERMEULEN'S PYRAMID (PYRAMIDALIS)	..	25.00
VIBURNUM BURKWOODI, dark glossy green, fragrant pink ball	..	7.50
VIBURNUM CARLESI, old favorite, hardy, very fragrant	..	8.75
VIBURNUM FRAGRANS, very fragrant pink blooms in late winter	..	8.75
VIBURNUM MARIESI, larger more showy blooms than tomentosum	..	8.75
VIBURNUM RHYTIDOPHYLLUM, Leatherleaf, very attractive	..	8.75
VIBURNUM TOMENTOSUM, Doublefile Vib. old favorite	..	6.25
VIBURNUM TOMENTOSUM PLICATUM, Japanese Snowball	..	7.50
VIBURNUM SIEBOLDI, large peppery-scented leaves	..	7.50
WISTARIA FLORIBUNDA ROSEA, pink Jap. Longcluster Wistaria	..	8.75

s - available Spring 1962

Tall & Slender Hardy Yews

EXCELLENT FOR HEDGES, BEAUTIFUL LIVING WALLS

IDEAL FOR SPECIMEN, PLANTER OR FOUNDATION



One of the specimens in our Taxus display

FLUSHING—has large, sturdy, rich dark green foliage and bright red berries. Maximum width about 18 ins.

GRANDIFOLIA—is a sturdy, compact column with large, long, heavy, dark green foliage. Maximum width about 21 ins.
Grades below - A, C, D, E, F, G

PILARIS—has gracefully curled foliage of medium-green color that is very attractive. Maximum width about 21 ins.

PYRAMIDALIS—is a rich showy, full-bushed pyramid with medium-green foliage and bright red berries. Maximum width about 24 ins.

ROBUSTA—forms a dense, compact column and has large sturdy dark green foliage. Maximum width about 21 ins.

SENTINALIS—is the narrowest—a compact, slim sentinel of green with attractive curled foliage and bright red berries. Maximum width about 15 ins.

STRICTA—makes an ideal hedge—dense, compact, medium-green, sturdy with maximum width about 21 ins.

VIRIDIS—has year-round fresh green color and a twist in the foliage that makes it different. A real good plant. Maximum width about 18 ins.

HARDY AZALEA ROOTED CUTTINGS & TRANSPLANTS

STRONG & HEAVILY ROOTED CUTTINGS will be available as the supply lasts. For Spring 1962 shipment, add 2¢ per cutting and send remittance with your order.

WELL BRANCHED TRANSPLANTS are cuttings potted or flatted Nov. or Dec. in our special medium that permits future transplanting to any soil. Through winter they are carefully watered, fed, debudded, pinched and sprayed, not forced or weak -- but just strong & healthy and some of the best liners you can find.

QUANTITY DISCOUNTS ON TRANSPLANTS: 15 trays of 2½" pots deduct 5%, 30 - 10%, 100 - 15%. 10 flats deduct 5%, 25 - 10%, 50 - 15%, 100 - 20%.

s - available Spring only. wf - will flat for Spring if ordered by Dec. 1st

	ROOTED CUTTINGS		2½" POTS	Flats
	50 up	300 up	36/tray	of 50
AMOENA, very hardy rose-purple	7.50	65.00	6.48	wf 7.50
BARBARA, new, glossy, bright pink	10.00	85.00	s 7.20	wf 9.00
BRIDESMAID, salmon	7.50	...	s 6.48	wf 7.50
BUCCANEER, large bright orange-red	10.00	...	s 7.20	wf 9.00
CORAL BELLS, Improved - see Nancy				
DELAWARE VALLEY WHITE	10.00	...	s 7.20	wf 9.00
GABLE HYBRID APRICOT, Very hardy, apricot	10.00	...	s 7.20	...
--CAMPFIRE, h-in-h bright red	10.00	85.00	s 7.20	s 9.00
--CAROL, h-in-h bright crimson-pink	10.00	...	7.20	s 9.00
--CAROLINE GABLE, brilliant pink	10.00	...	s 7.20	s 9.00
--ELIZABETH GABLE, large rose-pink	10.00	85.00	7.20	s 9.00
--HERBERT, h-in-h frilled purple	10.00	85.00	s 7.20	s 9.00
--JESSIE COOVER, dark pink	10.00	...	s 7.20	s 9.00
--LA LUMIERE, good red for shade	10.00	85.00	7.20	9.00
--LORNA, double pink, low, compact	10.00	85.00	7.20	s 9.00
--LOUISE GABLE, hardy double pink	10.00	85.00	s 7.20	s 9.00
--MARYANN, double, large clear pink	10.00	85.00	7.20	s 9.00
--MILDRED MAE, early large lavender	10.00	85.00	s 7.20	s 9.00
--PURPLE SPLENDOR, h-in-h, purple	10.00	...	7.20	s 9.00
--ROSEBUD, dwarf, double pink	10.00	85.00	s 7.20	s 9.00
--ROSE GREELEY, double white	10.00	...	s 7.20	s 9.00
HAKATA-SHIRO, late, low, creeping white	10.00	...	s 7.20	...
HINO-CRIMSON, hardy bright red	7.50	60.00	6.48	s 7.50
HINODEGIRI, hardy red	7.50	60.00	6.48	s 7.50
KAEMPFER CARMEN, rose-pink, low, compact	7.50	...	s 6.48	wf 7.50
--FEDORA, bright rose-pink, large	7.50	...	s 6.48	wf 7.50
--LADY LIBERTY, tall orange-red	7.50	...	s 6.48	wf 7.50
--LATE HYBRID, late, tall, flame red	7.50	...	s 6.48	wf 7.50
--OTHELLO, brick red	7.50	...	s 6.48	wf 7.50
LEDIFOLIA ALBA, pure white	8.50	...	s 7.20	wf 9.00
MAXWELLI, large carmine red	7.50	...	s 6.48	wf 7.50
NANCY, new hardy h-in-h bright pink	10.00	85.00	7.20	9.00
ORANGE BEAUTY, orange-pink	7.50	...	s 6.48	wf 7.50
PINK PEARL, h-in-h shaded pink	7.50	...	s 6.48	wf 7.50
SHERWOOD RED, blood red	8.50	...	s 7.20	wf 7.50
SNOW, h-in-h pure white	7.50	...	s 6.48	wf 7.50
VUYKIANA BEETHOVEN, frilled, rose-purple	10.00	...	s 7.20	...
--GERALDINE VUYK, rose-red	8.50	...	s 7.20	wf 9.00
--JOHANN STRAUSS, salmon-pink	8.50	...	s 7.20	wf 9.00
--JOSEPH HAYDEN, large lilac	8.50	...	s 7.20	wf 9.00
--SHUBERT, phlox pink	8.50	...	s 7.20	wf 9.00
--WILHELMINA VUYK (PALESTRINA), large white	8.50	...	s 7.20	s 9.00
WENDY, single white, low, compact	10.00	...	s 7.20	...
YAYEGIRI, bright scarlet, h-in-h	8.50	...	s 7.20	wf 9.00
YODOGAWA, very dble cyclamen purple	10.00	...	7.20	...

HEAVILY ROOTED CUTTINGS

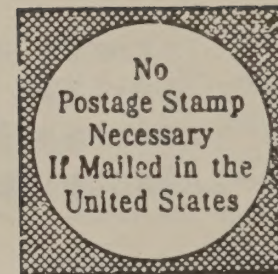
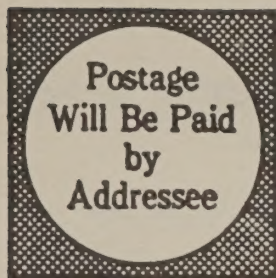
"F" in the tables below means available this Fall only, "S" means available Spring only and "FS" means available both Fall and Spring.

TAXUS - YEW	25 up			250 up		
	4"	6"	8"	4"	6"	8"
BACCATA REPANDENS		.14 FS	.16 FS		.12 FS	.14 FS
CUSPIDATA, Spreading			.12 FS			.11 FS
CUSP. CAPITATA, Tips	.12 S	.14 FS	.11 FS	.11 S	.13 S	.15 S
CUSP. DENSIFORMIS	.12 F	.13 FS	.15 FS	.11 F	.12 FS	.14 FS
CUSP. DENSE	.13 S	.15 S				
CUSP. INTERMEDIA		.11 S	.13 S		.09 S	.11 S
CUSP. NANA GRANDIFOLIA	.11 S	.13 S				
CUSP. TAUNTON		.15 S				
CUSP. VERMEULEN		.11 FS	.13 FS		.09 FS	.11 FS
HUNNEWELLIANA		.11 FS	.13 FS			
MEDIA ANDERSONI		.11 S	.13 S		.09 S	.11 S
MEDIA BROWNI		.11 FS	.13 S		.09 FS	.11 S
MEDIA HATFIELDI		.11 S	.13 S		.09 S	.11 S
MEDIA HICKSI		.11 FS	.13 S		.09 FS	.11 S
MEDIA KELSEYI		.11 FS	.13 FS		.09 FS	.11 FS
MEDIA KELSEYI UPRIGHT		.11 S	.13 FS		.09 S	.11 FS
MEDIA MOON'S COLUMNARIS		.13 FS	.15 FS		.11 FS	.13 FS
MEDIA VERTICALS - see page 3						
--FLUSHING	.13 S	.15 S				
--GRANDIFOLIA	.13 FS	.15 FS				
--PILARIS	.13 FS	.15 FS	.17 F	.11 F	.13 F	
--PYRAMIDALIS	.13 FS	.15 FS	.17 F	.11 F	.13 F	
--ROBUSTA	.13 FS	.15 FS				
--SENTINALIS	.13 S	.15 FS				
--VIRIDIS	.13 FS	.15 FS				

ILEX CRENATA-JAP. HOLLY	6" 25	250	JUNIPER 5-7"	25 up	250 up
CRENATA, upright	.10 S	.07½ S	CHIN. ARMSTRONG	.15 FS	.14 FS
COMPACTA (HOOGENDOORN)	.10 S	.07½ S	CHIN. PFITZERIANA	.15 FS	.14 FS
COMPACTA (VERMEULEN)	.10 S	.07½ S	CHIN. PFITZ. GLAUCA	.15 S	.14 S
CONVEXA (BULLATA)	.10 FS	.07½ FS	CHIN. KALLAY COMPACTA	.15 FS	.14 FS
GREEN THUMB	.13 FS	.10 FS	CHIN. NICK'S COMPACTA	.15 FS	.14 S
HELLERI (3-4")	.10 FS	.09 FS	GLAUCA HETZI	.15 FS	.14 FS
LATIFOLIA	.10 FS	.07½ S	HOR. BAR HARBOR	.15 S	.14 S
MICROPHYLLA	.10 S	.07½ S	HOR. GLAUCA	.15 S	.14 S
ROTUNDIFOLIA	.10 FS	.07½ FS	HOR. PLUMOSA	.14 FS	.13 FS
Jap. Holly ctgs noted "S" should be available from about February 1st on.			HOR. WILTONI	.18 S	.16 S
			SQUAMATA EXPANSA	.15 FS	.14 FS

ILEX AQUIFOLIUM, ENGLISH HOLLY & ILEX OPACA, AMERICAN HOLLY ROOTED CUTTINGS

We will have starting about December 1-15 heavily rooted 3-5" cuttings of male and female American and English Holly. Also the varieties 'Pyramidalis' in both species, both being excellent varieties, very hardy, bright red fruits and excellent pyramid habit. All cuttings will be priced at 20¢ each for 25 or more and 18¢ for 250 or more.



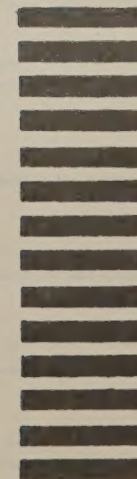
BUSINESS REPLY LABEL

FIRST CLASS PERMIT NO. 1 SEC. 510, P. L. & R., NESHANIC STA., N. J.

JOHN VERMEULEN & SON, INC.

Neshanic Station,

New Jersey



FINER LINER ORDER FORM

Use this convenient form to order. No postage is necessary. Fold so that our address is on the outside. Please staple or tape if remittance is enclosed. Also please give complete shipping instructions.

PLEASE ENTER MY ORDER AS FOLLOWS:-

DATE _____

[illegible]

Send to _____

- ☐ Charge my account
☐ Will remit on acknowledgement
☐ Will pay on receipt of stock
- (Please check Terms & Conditions of Sale)
- Send via _____
☐ Will pick up. ☐ Deliver at low cost*
 On or about _____
 *See page for delivery information.

TERMS AND CONDITIONS OF SALE

PRICES quoted herein cancel all those previously printed and are subject to change without notice. Institutional surcharge 60%. Retail surcharge 120% (Mail order only)

TERMS to those with established credit are 2%, 10, net 30 days from date of shipment or invoice which ever is later. All others are requested to send payment in full prior to shipment or remit upon delivery or pick-up.

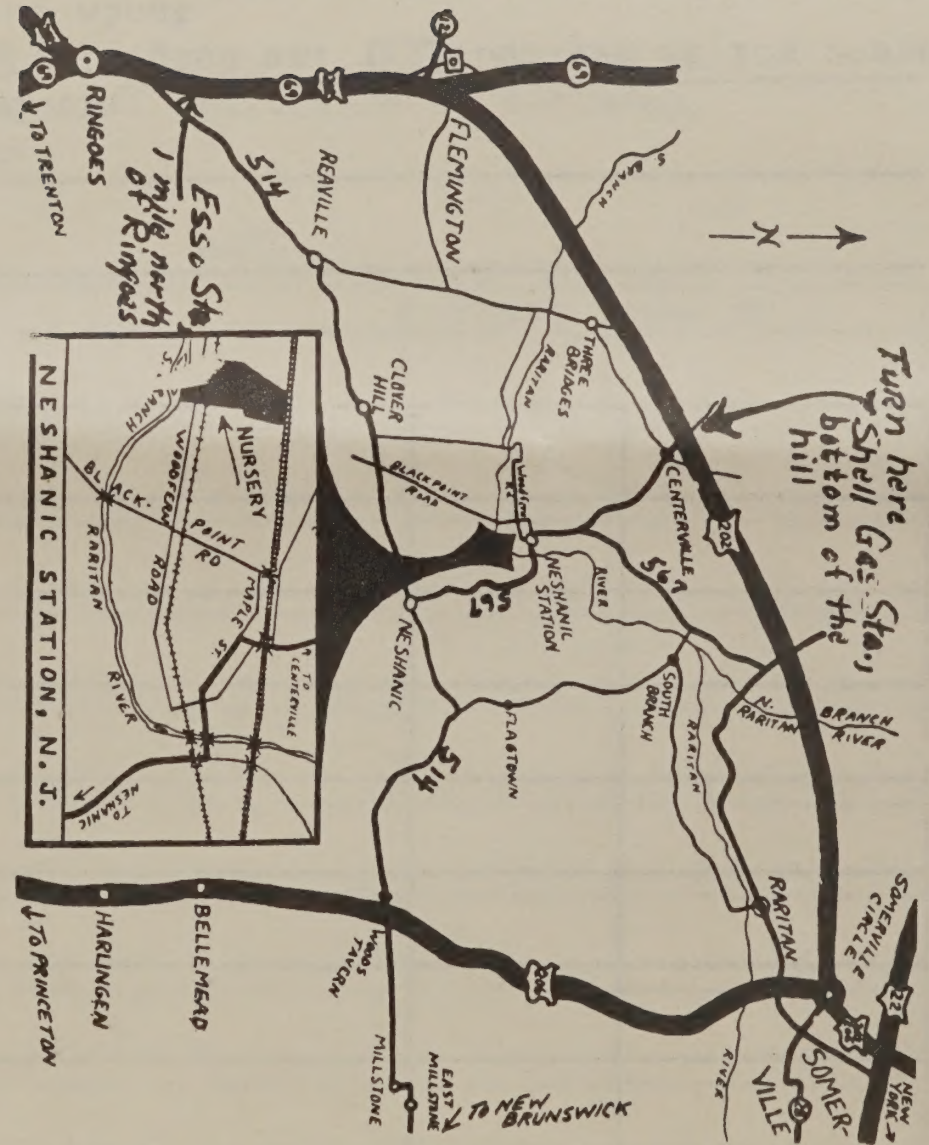
All orders picked up at the nursery will be permitted a discount of 3% from the net amount of the order. Special materials for loading will be supplied at cost.

To defray costs of carrying accounts beyond the stipulated term period we must charge such accounts at the rate of 1% per month on all overdue balances.

CLAIMS for error or count must be made in writing within 10 days of receipt of shipment. Inspect damaged or overdue containers at time of receipt and obtain report from or initiate claim to the express agent. We cannot be responsible for any damage due to mishandling or delay enroute but offer every assistance in making claim to the forwarder. If you have a complaint, please let us hear from you. We want satisfied steady customers.

GUARANTEE: We, John Vermeulen & Son, Inc., warrant to the extent of the purchase price that the nursery stock sold is true-to-name and as described within recognized tolerances. We give no other or further warranty, expressed or implied, and will under no circumstances be liable for more than the invoice value at the time of purchase.

NOTICE: All stock is offered subject to prior sale. Orders will be accepted in order of receipt





SEEDLINGS

ROOTED CUTTINGS

TRANSPLANTS

		each per	10up	25up	250up
ACER PALMATUM ATROPURPUREUM, Jap. Red Maple	S, 6-9"	...	.17½	.16	
" " "	(\$150 per 1000, \$350 per 2500, \$650 per 5000)				
" " "	S, 9-12"	...	.20	.18	
ACER PLATANOIDES, Norway Maple, special strain	S, 4-8"	...	.12½	.10	
CEDRUS DEODORA, Deodar Cedar	HVY S,T, 3yr, 8-15"	.50	.40	...	
CHAMAECYPARIS LAWSONIANA	(thin) 3yr, S,T, 12-24"	...	.17½	.15	
CHAMAECYPARIS OBTUSA	(thin) 3yr, S,T, 12-24"	...	.17½	.15	
CORNUS MAS	S, 6-12"	...	.10	.08	
" " "	S, 1-2'	...	.15	.12	
COTONEASTER DIELSIANA	S, 6-12"	.20	...	...	
COTONEASTER ZABELI	2yr, S,T, 24"	.35	.25	...	
CRATAEGUS OXYACANTHA, English Hawthorn	2yr, S,T, 18-24"	.30	.20	...	
" " "	2yr, S,T, 2-3'	.40	.30	...	
CRATAEGUS PHAENOPYRUM(CORDATA), Wash. Hawthorn	S, 6-12"	...	.10	.08	
" " "	S, 12-18"	...	.15	.13	
" " "	2yr, S,T, 18-24"	.35	.25	...	
FAGUS SYLVATICA, European Beech	S, 6-12"	...	.15	.13	
" " "	(\$120 per 1000, \$275 per 2500, \$500 per 5000)				
" " "	S, 12-15"	...	.20	.18	
FAGUS SYLVATICA PURPUREA, Purple European Beech	S, 6-12"	.40	.30	...	
" " "	S, 12-15"	.45	.35	...	
FRANKLINIA ALATAMAHA, Franklin Tree	HVY branched 18-24"	1.50	1.25	...	
" " "	HVY branched 24-30"	1.75	1.50	...	
HAMAMELIS JAPONICA, Jap. Witchhazel	HVY branched S, 6-9"	...	.15	.13	
ILEX CR. CONVEXA(BULLATA), Convexleaf	R/C, 6"	...	.10	.07½	
" " " "	5yr, C,TT, FLD, 12-18"	1.25	1.00	...	
ILEX CR. 'GREEN THUMB', New, hardy, compact	R/C, 5"	...	.12½	.10	
" " " "	5yr, C,TT, FLD, 12-18"	1.50	1.25	1.15	
ILEX CR. HELLERI, Dwarf, spreading	R/C, 3-4"	...	.10	.09	
" " " "	4yr, C,TT, 4-6" spread	1.00	...	...	
ILEX CR. HETZI, Hetz Jap. Holly	5yr, C,TT, FLD, 12-18"	1.25	1.00	.90	
ILEX CR. LATIFOLIA, Bigleaf Jap. Holly	R/C, 6"	...	.10	...	
" " " "	3"P, C,T, 2yr, 9-15"	.45	.35	...	
ILEX CR. ROTUNDIFOLIA, Roundleaf Jap. Holly	R/C, 6"	...	.10	.07½	
" " " "	3"P, C,T, 2yr, 12-15"	.45	.35	...	
ILEX GLABRA COMPACTA, Compact Inkberry	5yr, C,TT, 12-18"	1.50	1.25	...	
ILEX SERRATA, Japanese Winterberry	2yr, S,T, 2-4'	...	.30	...	
ILEX VERTICILLATA, Common Winterberry	S, 6-9"	...	.10	.06	
" " "	S, 9-12"	...	.10	.08	
KOELREUTERIA PANICULATA, Goldenrain-tree	S, 6-18"	...	.15	...	
" " "	2yr, S,T, 18-24"	...	.35	...	
LABURNUM ALPINUM, Scotch Laburnum	S, 3-6"	...	.10	.06	
" " "	S, 6-12"	...	.10	.08	
" " "	2yr, S,T, 2-3'	.50	...	...	
LEUCOTHOE AXILLARIS, Coast Leucothoe	C,T, 1yr, HVY, SB	.40	.30	.25	
" " "	4yr, C,TT, SB, 10-12"	1.25	1.00	...	
LEUCOTHOE CATESBAIE, Drooping L.	4yr, C,TT, SB, 10-15"	1.25	1.00	...	
MAGNOLIA VIRGINIANA (GLAUCA)	2½" Pot, 3yr, S,T, 12-18"	.50	.40	...	
MAGNOLIA CONSPICUA(DENUDATA), Yulan Mag.	HVY 4"Pot, C,T	1.25	1.00	...	
PIERIS JAPONICA, Japanese Andromeda	1yr, S,T, SB	...	.15	.12	
" " "	SB, 3yr, S,TT, 10-12"	.55	.45	.40	
" " "	SB, 4yr, S,TT, 12-18"	.80	.65	.60	
" " "	FLD, SB, 5yr, S,TT, 12-18"	1.25	1.00	.90	
PICEA PUNGENS COMPACTA, Dwarf Colorado spruce	3"PP, 1yr, GR	1.75	...	...	
PICEA PUNGENS GLAUCA, Colorado blue spruce	3yr, S,T, 4-6"	.30	.20	.18	
" " "	3yr, S,T, 6-12"	.35	.25	.22	
PICEA EXCELSA	S,T, 2½" Pot, 3yr, 9-12"	.35	.25	...	



Continued

		each	per 10up	25up	250up
PINUS CEMBROIDES EDULIS	S, 2-4"	...	.15	.12 $\frac{1}{2}$	
PINUS GRIFFITHI	1yr, S, 2-4"	...	.15	.12 $\frac{1}{2}$	
PINUS JEFFREYI	S, 4-6"	...	.15	.12 $\frac{1}{2}$	
PINUS KOREANA	2yr, S,T, 2-4"	...	.20	...	
PINUS STROBUS	3yr, S,T, 12-18"	.35	.25	...	
PINUS STROBUS PENDULA	2 $\frac{1}{4}$ " Pot, 1yr, GR	2.00	...	...	
PRUNUS YEDOENSIS, Yoshino Jap. Cherry	HVY brnchd S, 2-3 $\frac{1}{2}$ "	.75	...	...	
PYRACANTHA ATL. FLAVA	1yr, S, 2-6"	...	.10	.05	
QUERCUS ROBUR, English Oak	2 $\frac{1}{4}$ "P, 2yr, S,T, 10-18"	.35	.25	...	
SOPHORA JAPONICA, Chinese Scholartree	S, 4-12"	...	.10	.08	
" "	2yr, S,T, 1-2"	.45	.35	...	
SOPHORA JAP. PENDULA, Weeping Chin.Scholartree	S, 4-12"	.30	.20	...	
TAXUS - YEW					
BACCATA REPANDENS, Spreading English	1yr, C,T, 6-9"	.25	.20	.18	
CAPITATA, Upright or Pyramid	2yr, S, 2-4"	...	.10	.05	
"	2yr, S, 4-6"	...	.10	.07 $\frac{1}{2}$	
"	2yr, S, 6-9"	...	.12 $\frac{1}{2}$	.10	
"	3yr, S, 6-12"	...	.17 $\frac{1}{2}$	.15	
"	3yr, S, 12-18"	...	.22 $\frac{1}{2}$	.20	
"	3yr, S,T, 4-8"	.35	.25	.22 $\frac{1}{2}$	
"	3yr, S,T, 8-12"	.40	.30	.27	
"	3yr, S,T, 12-18"	.45	.35	.32	
"	1yr, C,T, 10-15"	.30	.25	...	
CUSPIDATA, Spreading	1yr, C,T, 8-12"	.25	.20	.18	
"	HVY, 3yr, C,TT, 10-12"	.45	.35	...	
"	5yr, C,TT, FLD, 10-15"	1.20	.95	...	
CUSP. DENSA, Dark green, low	1yr, C,T, 6-9"	.35	.25	...	
" "	3yr, C,T, 6-9"	.50	.40	.35	
CUSP. DENSIFORMIS, Dense, compact	HVY, 2yr, C,T, 6-10"	.35	.25	...	
" "	HVY, 3yr, C,T, 8-12"	.45	.35	.32	
" "	4yr, C,TT, FLD, 8-12"	.90	.75	...	
CUSP. INTERMEDIA, Hybrid Yew	1yr, C,T, 6-12"	.25	...	...	
" "	HVY, 2yr, C,T, 6-10"	.35	.25	...	
" "	HVY, 3yr, C,T, 8-12"	.45	.35	.30	
" "	HVY, 3yr, C,TT, 10-15"	.50	.40	.35	
CUSP. NANA GRANDIFOLIA	1yr, C,T, 6-10"	.30	.20	...	
CUSP. NIGRA, Dark green, spreading	1yr, C,T, 4-6"	.35	.25	...	
" "	HVY, 3yr, C,T, 6-9"	.60	.50	...	
CUSP. VERMEULEN, Dense, pyramid or column	1yr, C,T, 6-8"	.30	.20	...	
" "	2yr, C,T, 6-10"	.35	.25	...	
" "	HVY, 3yr, C,T, 8-12"	.45	.35	.30	
" "	HVY, 3yr, C,TT, 10-15"	.50	.40	.35	
" "	4yr, C,TT, FLD, 12-15"	.90	.75	...	
" "	5yr, C,TT, FLD, 12-18"	1.10	.90	...	
MEDIA BROWNI, Compact Globe, hardy	4yr, C,TT, FLD, 6-10"	.90	.75	...	
MEDIA HATFIELDI, Column, broad	HVY, 2yr, C,T, 8-12"	.35	.25	.22 $\frac{1}{2}$	
" "	HVY, 3yr, C,T, 10-15"	.40	.30	.27	
" "	HVY, 3yr, C,TT, 10-15"	.50	.40	.35	
MEDIA HALLORAN	1yr, C,T, 6-9"	.30	.25	...	
MEDIA HICKSI, Dark green column	1yr, C,T, 6-8"	.30	.20	...	
" "	5yr, C,TT, 12-18"	1.10	.90	...	
MEDIA KELSEYI, Berrybush, dk green globe	1yr, C,T, 6-10"	.30	.20	.18	
" "	2yr, C,T, 6-10"	.35	.25	...	
" "	3yr, C,T, 8-12"	.45	.35	.30	
" "	HVY, 3yr, C,TT, 10-15"	.50	.40	.35	
" "	5yr, C,TT, 10-15"	1.10	.90	.80	



Continued

		each	per 10up	25up	250up
TAXUS - YEW					
MEDIA KELSEYI UPRIGHT, Pyramid Berrybush	1yr C,T, 8-10"	.30	.20	...	
" " "	3yr, C,T, 8-12"	.45	.35	...	
MEDIA MOON'S COLUMNARIS, Dense column	1yr, C,T, 6-9"	.30	.20	...	
MEDIA VERTICALS-TALL-SLENDER-HARDY	see page 3 for descriptions				
--FLUSHING - D	R/C	...	.15	.13	
--GRANDIFOLIA - A,B,C,D	Potted liners - see page 3				
--PILARIS - A,B,D	1yr, C,T	.30	.20	...	
--PYRAMIDALIS - A,B,D,E	2yr, C,T	.45	.35	...	
--ROBUSTA - A,B,D	5yr C,TT, FLD	1.40	1.15	...	
--SENTINALIS - A,D	6yr C,TT, FLD	1.65	1.40	...	
--STRICTA - D,E					
--VIRIDIS - A,C,D,E					
THUYA OCCIDENTALIS, American Arborvitae	3yr, S,T, 9-12"	...	.15	.12 $\frac{1}{2}$	
" " "	3yr, S,T, 12-24"	...	.17 $\frac{1}{2}$	.15	
THUYA ORIENTALIS COMPACTA	3yr, S,T, 12-21"	...	.17 $\frac{1}{2}$	.15	
TSUGA HETEROPHYLLA, West Coast Hemlock	2yr, S, 3-8"	...	.10	.05	
VIBURNUM DENTATUM, Arrowwood Vib.	S, 6-18"	...	.10	.07 $\frac{1}{2}$	
VIBURNUM DILITATUM, Linden Vib.	S, 4-10"	...	.10	...	
VIBURNUM PRUNIFOLIUM, Blackhaw	S, 4-12"	.30	.20	...	
VIBURNUM SARGENTI, Sargent Cranberrybush	S, 6-18"	...	.10	.07 $\frac{1}{2}$	
VIBURNUM WRIGHTII, Wright Viburnum	S, 3-6"	...	.10	.07 $\frac{1}{2}$	
" " "	S, 6-12"	...	.15	.12 $\frac{1}{2}$	

HYBRID RHODODENDRON

HARDY, STRONG, OWN ROOT TRANSPLANTS

AVAILABLE IN LATE MAY - EARLY JUNE AND AFTER

The following at \$80 per 100 (minimum 25 at 100 rate), 10-24 @ 95¢ each:

ALBUM ELEGANS - tall white
CARACTACUS - compact red
CAT. GRANDIFLORUM - mauve
CAT. BOURSALT - violet
CHARLES BAGLEY - red
CUNNINGHAMS WHITE - dwarf
ENGLISH ROSEUM - pink

F. D. GODMAN - compact red
IGNATIUS SARGENT - rose red
PRES. LINCOLN - lavender
PURPUREUM ELEGANS - purple
ROSEUM ELEGANS - mauve
ROSEUM SUPERBUM - pink

The following at \$95 per 100 (minimum 25 at 100 rate), 10-24 @ \$1.15 each:

AMERICA - dark red
CANDIDISSIMUM - dwarf white
CAT. ALBUM - standard white
DR. DRESSELHUYS - tall red
DR. RUTGERS - compact red

E. S. RAND - red
BLUE PETER - blue
BOULE DE NEIGE - dwarf white
CHIONOIDES - compact white
NOVA ZEMBLA - red

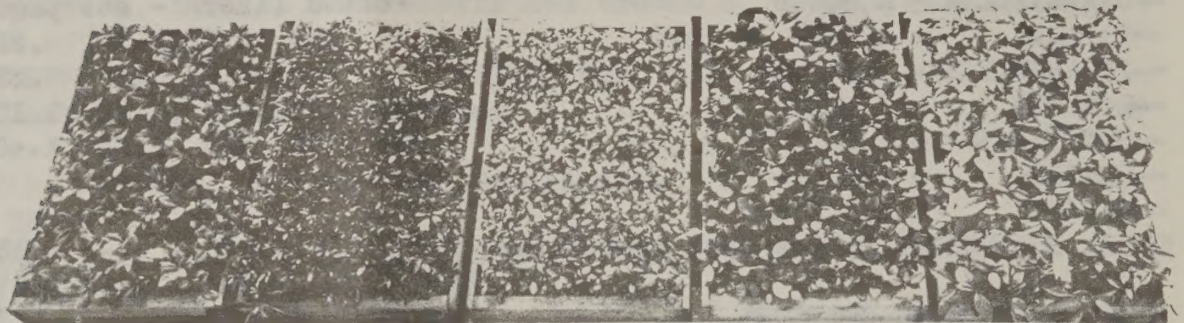
DWARF, COMPACT SPECIES at \$40 per 100 (min. 25), 10-24 at 50¢ each:

MYRTIFOLIUM - Myrtle Rhododendron. Good dwarf pink with small pointed foliage. Excellent for low plantings and small gardens.
WILSONI - Wilson Rhododendron. Compact, wide habit. Attractive foliage of bright green. Rose-pink flowers. Excellent for rock gardens & foundations.

BE SURE TO SEE PAGE 10 FOR SEEDLINGS & TRANSPLANTS OF HYBRIDS AND SPECIES.

SEED — SEEDLINGS — TRANSPLANTS

SPECIES AND HYBRIDS—AZALEA, LEUCOTHOE, PIERIS, RHODODENDRON



Azalea mollis

Azalea poukhanensis

Azalea mucronulata

Rhododendron Hybrids

Leucothoe catesbaei

STARTED SEEDLINGS are available throughout the year as the supply lasts. Sowing is done during the winter and the size of the seedlings will vary with the species or clone and the age, those pictured above being about 6 months. The quantity per flat will likewise vary between 400 and 600 during the first 6 months or so after which some of the smaller seedlings will smother. Cultural suggestions are furnished with each order. Half flats may be purchased for 60% of the appropriate full flat price.

DISCOUNTS: 10 flats, deduct 5%; 25 flats, deduct 10%. 2 half flats equal 1 whole.

TRANSPLANTS are offered in flats and in 2½" and 3" peat-moss pots. They are healthy sturdy little plants with well developed root systems. The 3" pots are mostly twice transplanted. Less than full trays of potted items may be purchased in lots of 12 2½" pots or 8 3" pots for 50% of the appropriate full tray price.

DISCOUNTS: 15 full trays or flats or equivalent - deduct 5%, 30 - 10% and 100 - 15%

NOTE: Seedlings of hybrid clones do not present plants of character identical to the parent from which seed was picked and must not be named thereafter. A large enough percentage should, however, be of equal or better character as to make planting both profitable and interesting. Cultivar names and descriptions are used here for genetical interest only.

AZALEAS -- HYBRIDS & SPECIES

	Packet 300-500 seeds	Seedlings* 400-600 per flat	Transplants* flats of 2½" PP 50 or 65 36/tray	3" PP 25/tray
Altaclarens, yellow	\$..	\$17.50	\$9.75 (65)	\$6.48
Calendulacea, flame red & orange	..	17.50	7.50 (50)	6.48
Embley Hybrids, mixed colors	..	20.00	8.75 (50)	7.20
Exbury Hybrids, mixed colors	2.50	20.00	13.00 (65)	9.00
Japonica, yellow parent, tall	..	..	..	7.50
Kaempferi, mixed salmon shades	1.00	15.00	6.50 (50)	6.48
Knaphill Hybrids, mixed colors	2.50	20.00	11.50 (65)	9.00
Mollis, mixed colors	1.00	17.50	10.40 (65)	7.20
Mollis, orange-yellow	..	s 17.50	10.40 (65)	..
Mollis Hort. Witte, orange-yellow	..	..	7.50 (50)	7.20
Mollis Koster's Brilliant, bright red	2.00	17.50	11.50 (65)	9.00
Mollis Lemonora, apricot	..	17.50	7.50 (50)	7.20
Mollis Mrs. Oliver Slocock, orange-yellow	..	17.50	7.50 (50)	7.20
Mollis Robespierre, orange-red	..	..	7.50 (50)	7.20
Mollis L. Hunnewell x Japonica aurea	..	..	7.50 (50)	7.20
Mucronulatum, very early rose-lavender	1.00	17.50	11.50 (65)	7.20
Pontica (Flavum), bright yellow	..	s 20.00	11.50 (65)	9.00
Poukhanense, very hardy rose-violet, early	1.00	15.00	9.75 (65)	6.48
Schlippenbachi, Royal Azalea, white to pink	..	17.50	11.50 (65)	7.20
Vaseyi, Pinkshell, white flushed violet red	1.00	17.50	..	..
Willem III, Ghent, orange	1.00	..	7.50 (50)	7.20

*smaller quantities and discounts, see par. above. s - available Spring 1962

SEED — SEEDLINGS — TRANSPLANTS

SPECIES AND HYBRIDS—AZALEA, LEUCOTHOE, PIERIS, RHODODENDRON

Pertinent information regarding these seed, seedlings and transplants is set forth on page 9. The continually increasing interest in and demand for our seedlings and transplants speaks well for both their quality and good financial returns evident from crops produced with them. The transplants in peat pots make not only excellent liners but are ideally suited to Garden Market and Mail Order sales. Our present facilities will permit some expansion of production and we will be much pleased to discuss with you the benefits of fitting them into your sales or lining-out program.

PLEASE NOTE: Seedlings of hybrid clones do not present plants of character identical to the parent from which seed was picked and must not be named thereafter. A large enough percentage should, however, be of equal or better character as to make planting both profitable and interesting. Cultivar names and descriptions are used here for genetical interest only.

DISCOUNTS: Please see page 9 for quantity discounts.

	Packet 300-500 seeds	Seedlings* 400-600 per flat	Transplants* flats of 2 1/2" PP 50 or 65 36/tray	3" PP 25/tray
KALMIA, LEUCOTHOE, PIERIS				
Kalmia latifolia, Mountain Laurel	\$1.00	\$..	\$8.75 (50)	\$9.00 \$..
Leucothoe catesbaiae, Drooping Leucothoe	1.00	15.00	9.75 (65)	6.48 ..
Pieris floribunda, Mountain Andromeda	..	s 20.00	11.50 (65)	8.10 10.00
Pieris japonica, Japanese Andromeda	1.00	15.00	6.50 (50)	5.76 6.75
RHODODENDRON - HYBRIDS & SPECIES				
America, hardy, very good red	..	17.50	11.50 (65)	9.00 8.75
Album grandiflorum, large white	..	15.00	..	.. ..
Atrosanguinea, hardy, tall, good red	..	17.50	11.50 (65)	9.00 8.75
Brittania x Fortuneae hybrids	..	..	8.75 (50)	.. ..
Caractacus, crimson, hardy, compact	1.00	15.00	11.50 (65)	.. ..
Carolinianum, low compact pink	1.00	15.00	7.50 (50)	9.00 8.75
Carolinianum alba, low compact white	..	17.50	11.50 (65)	9.00 ..
Catawbiense album, hardy compact white	1.00	15.00	11.50 (65)	9.00 ..
Charles Bagley, large rose-red, hardy	1.00	15.00	7.50 (50)	.. ..
Charles Butler (fortuneae), blush pink	..	..	11.50 (65)	9.00 ..
Charles Dickens, good hardy red	..	17.50	11.50 (65)	9.00 ..
Decorum, white to soft rose	..	s 15.00	7.50 (50)	.. ..
Discolor Hybrids, white to pink	..	s 17.50	8.75 (50)	9.00 ..
Dr. Dresselhuys, tall hardy aniline red	1.00	15.00	11.50 (65)	9.00 ..
English Roseum, clear pink, compact	1.00	s 17.50	..	9.00 8.75
E. S. Rand, low red	..	..	..	9.00 ..
Everestianum, very hardy frilled lavender	1.00	15.00	11.50 (65)	9.00 ..
Farquhar's Hybrids, pink & red	..	20.00	8.75 (50)	9.00 8.75
Fortunei Hybrids, hardy varieants	..	20.00	..	9.00 ..
Fortunei x hardy low varieties	..	..	8.75 (50)	.. ..
Fortunei x hardy tall varieties	..	..	8.75 (50)	9.00 ..
General Grant, good hardy red	1.00	15.00	7.50 (50)	9.00 ..
Kettledrum, very hardy good red	..	17.50	8.75 (50)	9.00 8.75
Mrs. C. S. Sargent, spreading pink	..	s 17.50	11.50 (65)	9.00 ..
Parson's Gloriosum, light rosy lilac	..	17.50	..	.. ..
Parson's Grandiflorum, large rose	..	17.50	..	.. ..
Purpureum elegans, very hardy purple	1.00	s 15.00	..	.. ..
Racemosum, dwarf, early pink	..	17.50	11.50 (65)	.. ..
Smirnowi, very hardy, rose	..	17.50	..	9.00 ..
White Gem, late, large white	1.00	s 17.50	11.50 (65)	9.00 ..

* smaller quantities and discounts, see page 9. s - available Spring 1962

QUALITY GRAFTS FOR SPRING

All grafts in 2½" Pots	EACH ¹	6-11 ²	12-35 ³	36 up ⁴
ACER dissectum, Cutleaf Jap. Maple, green	1.85	1.35	1.15	1.00
ACER dissectum atropurpureum, C.J.M., red	1.90	1.40	1.20	1.05
CEDRUS atlantica aurea, Golden Atlas Cedar	2.05	1.55	1.35	1.20
CEDRUS atlantica glauca, Blue Atlas Cedar	1.90	1.40	1.20	1.05
CEDRUS Dedora pendula, Weeping Deodar Ced.	2.05	1.55	1.35	1.20
CEDRUS libani, Hardy Arnold Arboretum	2.05	1.55	1.35	1.20
CHAMAECYPARIS obt. crippei, Golden Cypress	1.60	1.10	.90	.75
CHAM. obt. gracilis compacta, Hinoki Cyp.	1.60	1.10	.90	.75
CHAM. obt. grac. nana, Dwarf Hinoki Cyp.	1.60	1.10	.90	.75
CRYPTOMERIA japonica lobbi compacta	1.60	1.10	.90	.75
FAGUS sylvatica Fastigiata, Pyr. Eur. Beech	1.75	1.25	1.05	.90
FAGUS sylvatica heterophylla, cutleaf	1.75	1.25	1.05	.90
FAGUS sylvatica pendula, weeping, green	1.75	1.25	1.05	.90
FAGUS syl. purpurea pendula, weep. red	1.90	1.40	1.20	1.05
FAGUS sylvatica Riversii, Rivers	1.70	1.20	1.00	.85
FAGUS syl. roseo marginatum (tricolor)	1.90	1.40	1.20	1.05
HAMAMELIS mollis, Chinese Witchhazel	1.75	1.25	1.05	.90
JUNIPERUS sin. Blaauw's var.	1.75	1.25	1.05	.90
PICEA ABIES - (Excelsa) Norway Spruce				
--Compacta, semi-globe, dwarf	2.05	1.55	1.35	1.20
--Globosa, Dwarf globe	2.05	1.55	1.35	1.20
--Gregoryana, Dwarf semi-globe or conical	2.05	1.55	1.35	1.20
--Inversa, Weeping w/thick shiny needles	2.05	1.55	1.35	1.20
--Maxwelli, low, dense, flat, dwf, brt green	2.05	1.55	1.35	1.20
--Nidiformis, Dwarf, low, compact	2.05	1.55	1.35	1.20
--Pendula, weeping	2.05	1.55	1.35	1.20
--Remonti, Dwarf, dense, pyramid	2.05	1.55	1.35	1.20
PICEA PUNGENS GLAUCA-COLORADO BLUE SPRUCE				
--Kosteri, Koster's Blue spruce	2.10	1.60	1.40	1.25
--Compacta, Dwarf, compact, flat top	2.10	1.60	1.40	1.25
--Moerheimi, Moerheim's Blue spruce	2.10	1.60	1.40	1.25
--Pendula, weeping form	2.10	1.60	1.40	1.25
PINUS Cembra, Swiss Stone Pine	1.70	1.20	1.00	.85
PINUS parviflora glauca, Jap. white pine	1.85	1.35	1.15	1.00
PINUS strobus pyramidalis, white pine	1.75	1.25	1.05	.90
PINUS strobus nana, Dwarf white pine	1.70	1.20	1.00	.85
PINUS strobus pendula, weeping white pine	1.80	1.30	1.10	.95
PINUS sylvestris fastigiata, Pyr. Scotch	1.80	1.30	1.10	.95
PINUS dens. Tanyosho, Jap. Table or Umbrel.	1.80	1.30	1.10	.95
PINUS sylvestris wateriana, Dwarf Scotch	1.80	1.30	1.10	.95
TSUGA CANADENSIS - CANADIAN HEMLOCK				
--Fremdi, dense, compact pyramid	1.85	1.35	1.15	1.00
--Microphylla, Compact, very attractive	1.85	1.35	1.15	1.00
--Sargentii, pendula	1.85	1.35	1.15	1.00
--Stockman's Compact, slow comp. pyramid	1.85	1.35	1.15	1.00
--Stockman's Dwarf, very slow, dense pyr.	1.85	1.35	1.15	1.00
--Vermeulen's Pyramid, rapid slender pyr.	1.85	1.35	1.15	1.00

1. Minimum of 6 assorted grafts per order. 12 grafts in one order to one address @ 10¢ less per graft. 36 grafts in one order to one address @ 20¢ less per graft.
2. Minimum of 6 of one kind. 36 grafts in one order to one address @ 10¢ less per graft. 72 grafts in one order to one address @ 15¢ less per graft.
3. Minimum of 12 of one kind. 36 grafts in one order to one address @ 5¢ less per graft. 72 grafts in one order to one address @ 10¢ less per graft.
4. Minimum of 36 of one kind.

DELIVERY SERVICE

When it is economical we will be glad to make deliveries directly to your nursery. Charges will be for costs only and may be figured by using the table below. When actual costs are less than the figured costs the charges will be decreased accordingly. You can save by pooling orders to one address. When orders are not of sufficient size to make delivery practical we will of course be glad to have the stock expertly packed by our packers for shipment via railway express or parcel post.

PLEASE GIVE COMPLETE DELIVERY DIRECTIONS. LACK OF THESE MAY DELAY DELIVERY. INCLUDE YOUR PHONE NUMBER AND INFORMATION (A SKETCH IF NECESSARY) AS TO WHEN AND WHERE DELIVERIES WILL BE ACCEPTED.

MINIMUM DELIVERY CHARGE \$3.75

			Map distance in miles - one way					
C o d e	ITEMS	Unit	0-24	25-49	50-74	75-99	100-124	125-149
			(1)	(2)	(3)	(4)	(5)	(6)
1	Small trays	ea	4¢	7¢	10¢	13¢	16¢	19¢
2	Large trays	ea	7¢	12¢	17¢	22¢	27¢	32¢
3	Flats	ea	10¢	17¢	24¢	31¢	38¢	45¢
4	2 1/4" Pots(not P.P.)	ea	1 1/4¢	3/8¢	2¢	5/8¢	3/4¢	7/8¢
5	3" Pots(not P.P.)	ea	2¢	3/4¢	1¢	1 1/4¢	1 1/2¢	1 3/4¢
6	1 gallon cans(6")	ea	3¢	4¢	5¢	6¢	7¢	8¢
7	Soil Ball (SB) up to 8" plants	ea	1 1/2¢	3/4¢	1¢	1 1/4¢	1 1/2¢	1 3/4¢
8	9 to 15" plants	ea	1¢	1 1/2¢	2¢	2 1/2¢	3¢	3 1/2¢
9	Rooted cuttings or small seedlings	100	5¢	6¢	7¢	8¢	9¢	10¢
	Bare Rooted Plants							
	Evergreens Shrubs							
10	1 year	--	10¢	13¢	16¢	19¢	22¢	25¢
11	2 year	--	15¢	20¢	25¢	30¢	35¢	40¢
12	3 year	1 year	20¢	25¢	30¢	35¢	40¢	45¢
13	4 year	2 year	30¢	40¢	50¢	60¢	70¢	80¢
14	5 year	3 year	40¢	50¢	60¢	70¢	80¢	90¢
15	6 year	--	60¢	75¢	90¢	\$1.05	\$1.20	\$1.35
16	All other		Figured by volume & weight					

GRADE KEY

BB - Balled & burlapped	HVY - Heavier or more bushy than No. 1 grade
BR - Sold bare root	P - Grown in clay pot. (Sold without pot.)
C - Grown from cuttings	PP - Grown in peat-moss pot. (Sold with pot.)
FLD - Grown in field rows	SB - Sold with soil ball
G - Grown from grafts	T - Each T indicates one transplanting
S - Grown from seed	LYR - Age in years, from time of propagation
R/C - Rooted cuttings	HnH - Hose in hose

STOCK FOR CONTAINERS

Conclusions drawn from growers experiences and research studies show that transplanted liners, especially potted liners, are best for canning. Practically any item we list can be grown on in containers. If you have had no previous experience, however, we suggest that you start with smaller quantities. There are certain cultural practices not common to growing in the field that you should become familiar with before growing container stock on a large scale. The popularity of container grown ornamentals is increasing rapidly. Growth of container grown plants often exceeds that of field grown plants. Cost of handling is considerably less than when plants are balled and burlapped and most generally a greater volume of material can be handled in a given period. This is a distinct asset in the hectic period of Spring and Fall sales. Since container grown plants can be moved at any time, selling can be accomplished throughout the year. Those who sell container grown plants report increased customer satisfaction, fewer complaints and fewer replacements.

Our

First thought is quality.

Using

Improved practices throughout

our plants receive

Never ceasing care.

They therefore

Exceed usual standards

and are completely

Reliable, every one.

We assure

Lasting qualities in all stock

by active

Inspection and supervision.

Finer Liners are

Nutritionally sound, not forced.

Our packers insist on

Expert wrapping and packing

so that plants arrive

Rich in vitality.

Our goal - complete

Satisfaction in every respect.
